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March 9, 2018

Dear Students:

Renewal time is upon us. Enclosed is my class schedule for 2018. I would like to hold class sizes to 50 students. Some of my teaching sites can only handle that number of students.

I have not raised the cost of the classes this year as the six required sections make it expensive enough. The total cost for the six classes and materials is still \$180.00.

I hope you all have wintered well and are excited about the new curriculum. The two elective classes that I will be discussing are "New Construction" and "Wisconsin Investment Property and Property Management". Module 4 of the regular required classes will satisfy the MLS Ethics requirement. If you are not an MLS member, the ethics requirement does not affect you, but you will still need to take the class.

Due to the popularity of some of the sessions, a student will not be included until their check is received. Calling and saying you are coming may not save your spot as reservations for seating are made a week earlier. Because I need to give the printer an attendance number to order the handouts and tests 3 days in advance, walk-in registration will not be permitted.

If you know of any other licensees that would like to enroll, please feel free to pass this information on to them or have them e-mail me to request registration materials at [kleinlaw@tds.net](mailto:kleinlaw@tds.net). New grads to real estate do need to take Continuing Ed each biennium now.

As always, I am looking forward to seeing all of you again.

Sincerely,

A handwritten signature in black ink that reads 'Joe Klein'. The signature is written in a cursive, slightly slanted style.

Atty. Joe Klein

## Joe Klein's Real Estate Continuing Education Class Schedule for 2018

DATES FOR THE MODULES LISTED							TIME	LOCATION SEE DIRECTIONS ON PAGE
MODULE	1	2	3	4	5A	6C		
								<b>1. Wisconsin Listing Contract s</b> <b>2. Wisconsin Offer to Purchase</b> <b>3. Wisconsin New Developments</b> <b>4. Ethics and Best Practices</b> <b>5A. New Construction</b> <b>6C. Wisconsin Investment Property and Property Management</b>
<b>*April dates</b> Tues & Thurs	3	5	10	12	17	19	5:00-8:00 PM	<b>Cherokee Country Club</b> 5000 N. Sherman Ave – Madison On Sherman Ave, 2 Blocks north of Wheeler Rd
<b>* May dates</b> Mon & Wed	7	9	14	16	21	23	5:00-8:00 PM	<b>Cornerstone Building</b> 100 Wilburn Road, Sun Prairie – Just West of HWY 151 Off of the Bristol St (HWY N) Exit
<b>*September dates</b> Mon & Wed	10	12	17	19	24	26	5:00-8:00 PM	<b>Stark Company West Office</b> 702 N. High Point Road – Madison Near the intersection of High Point and Old Sauk Road
<b>*October dates</b> Mon & Wed	8	10	15	17	22	24	5:00-8:00 PM	<b>Cherokee Country Club</b> 5000 N. Sherman Ave – Madison On Sherman Ave, 2 blocks north of Wheeler Rd
<b>* Nov dates</b> Mon & Wed	5	7	12	14	19	21	5:00-8:00 PM	<b>State Bank of Cross Plains</b> 455 S. Junction Road – Madison Located between Watts Rd and Mineral Point Rd



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**Real Estate Continuing Education Mail-in Application Form**

**NAME:** \_\_\_\_\_ **LIC. NO.** \_\_\_\_\_  
 Needed for your diploma

**E-MAIL:** \_\_\_\_\_ **E-Mail Confirmation?**  YES  NO  
 (Check one)

**Phone :** \_\_\_\_\_ **MLS Member?**  YES  NO  
 (Check one – MLS Required)

<u>MODULE</u>	<u>COST</u>	<u>PLEASE WRITE IN THE DATES THAT YOU PLAN TO ATTEND</u>
1	\$25	_____ ← (e.g. Tuesday, April 3)
2	\$25	_____
3	\$25	_____
4	\$25	_____
5	\$25	_____
6	\$25	_____
<b>MATERIALS</b>	<b>\$30 (ONE TIME ONLY CHARGE FOR: 6 Modules @ \$5 per Module)</b>	
<b>TOTAL COST=</b>	<b>\$180</b>	
<b>TOTAL</b>	<b>\$ _____</b>	

**SUGGESTED CLASS & TEST EQUIPMENT – 2 inch 3 RING BINDER FOR MATERIALS, & NO. 2 PENCIL**

**PLEASE MAKE CHECK PAYABLE TO: JOE KLEIN**  
**PLEASE MAIL APPLICATION & CHECK TO: JOE KLEIN**  
 E-Mail Questions to: [kleinlaw@tds.net](mailto:kleinlaw@tds.net) 6501 Bettys Lane  
 Madison, WI 53711